

Please be sure to forward this to your teams! Thanks!

*~Serendipity Team Sales~
Weekly Update - December 1, 2007*

Welcome to our newest team members! (Joining from Nov 24030)

Reyna Lopez Solis - St Pauls, NC

Be sure to listen to our special Welcome Call for New Consultants. It's just 15 minutes long & you can earn a reward for listening to this call, but you must listen to find out how. :-). Link to listen to the call online: <http://recordings.talkshoe.com/TC-52142/TS-45637.mp3>

Did you miss our monthly Team Rally Call?

Listen to our Monthly Rally Call to learn all about what's going on in December, hear great training & find excellent resources!

Everyone who listens to the recorded call and emails me with the answer to the question below will get a free gift! (TW product of the future!). Here is the question - what is the NEW Tiny Treasures item you can get for FREE for attending the Dec Team Rally Call?

Click this link to listen: <http://recordings.talkshoe.com/TC-52142/TS-67127.mp3>

View/Print the Handout here: http://www.serendipityteamsales.net/SerendipityTeamSalesRallyCallNov_20_07.pdf

Opportunity Call - Evening of Exploration for potential recruits!

Thurs, Dec 6 -9pm est/ 8pm cst/ 7pm mst / 6pm pst

Evening of Exploration - invite potential recruits to an Evening of Exploration to learn more about the Tupperware Opportunity! Free gifts for each guest who attends and fills out a short, no obligation survey. Additional prizes and offers as well!

[CLICK HERE](#) for a sample invitation you can email or print yo send/give to your guests. (Be sure to change the date to Dec 6!)

Please let me know when you invite someone and they rsvp.

Be on the call and have at least one guest on the call & you will receive a prize.

SPECIAL OFFER - When We have 5 or more guests on the call - we will do a drawing for \$25 off the cost of sign up for one of the guests, when we have 10 or more guests on the call, we will do a drawing for \$50 off the cost of sign up for one of the guest, when we have 15 or more guests on the call, we will do a drawing to give away a FREE starter kit / registration to one lucky guest!!

Invite everyone you can and have them bring a guest too!

CELEBRATIONS!

Dec 1 - 7 is SLAM DUNK WEEK!

This week is TW's Slam Dunk Week! There are awesome sales challenges, new sales and host offers! It's also the start of the December Sales month & the final month of 2007!

It's time to press the court, dash around the opponents and go for that Slam Dunk in your business to close out a solid 2007 and be on your way to the Championship in 2008!

Top 3 Sellers for Last Week:

**Melissa Stilson - \$999
Leigh Moore - \$659
Jill Davidson - \$633**

Top Recruiter for Last week:

Delma Zarco - 1

Let's Go Over the Facts of the Game and then we'll talk strategy and come up with a game plan:

Sales Specials:

~ 1 Week Slam Dunk Sales Flier NO Grace Period, all orders due by 11:59pm Fri, Dec 7
[CLICK HERE for the Flier!](#)

~ The Nov/Dec Sales Flier is good through Dec 28! The Holiday Catalog Also ends Dec 28!

~ Be sure you tear out the inside flap of the sales flier after Nov 30 - as the Holiday Canister Set will no longer be for sale!

NEW Dec Sales: (not in the bi-monthly sales flier - [CLICK HERE](#) for Flier)

1/2 off:

Rock n Serve Large Shallow (\$10.75)

Mini Quick Shake (\$4.50)

Jr Thatsa Bowl (\$6.00)

Set of 4 -2 Cup Canisters (\$8.00)

Buy 1 - Get 1 Free:

Jr Season Serves (\$16.00)

Twin Shell Candy Dishes (\$15.00)

1 WEEK HOST OFFER:

Dec 1 - 7 Hosts with a \$500 Party & 2 Bookings - can purchase an additional \$72 of Tupperware for only \$15!!

NEW December Host Bonus Offers:

Dec 1 -28 - Hosts with a \$425 Party & 2 Bookings - can purchase 1 of 3 Host Bonus Offers at 70% off!

BBQ Wonder Tool - \$13.50

Hors d'Oeuvres Tray - \$21.00

***Chef Series 2 Qt Sauce Pan - \$49.50

**** This is a great deal! Suggest holding a party to get this for the 70% off, using the additional credits towards purchasing the other Chef Series pieces / set - OR HOST YOUR OWN PARTY & GET IT FOR YOURSELF - remember we get our 25% discount on top of this price & get the retail credit too!!*

Cool Rewards for YOU!

Dec 1 - 7 Submit \$500 & earn a TW Logo Umbrella!

Submit \$1000 & earn a TW Logo Fleece Vest

Special DECEMBER Rally Call Team Challenges:

How would you like to receive \$100 worth of the NEW Tupperware products coming out in January for FREE???

Tupperware is giving our team a set for FREE!

Here is how you can earn it:

7 Up Parties Challenge - from Nov 20 until Monday Dec 10 - have a min of 7 parties dated for JANUARY and you will be entered to win the \$100 in free January Products!

Additional Team Challenges:

~ Submit \$500 or more from Dec 1-7 & earn 100 FREE Bag Toppers to market your TW business!

~ Submit \$1000 or more Dec 1-7 & earn a FREE Mini Bath & Body Set from The Body Shop

Congrats on becoming a new qualified team member by submitting \$300 in your first 30 days in November:

Melissa Stilson
Karen Milsaps
Ann Kanehaiua - Coito
Lourdes Elias
Tracy Pyl

TOP SELLERS FOR NOVEMBER!!!

1. Misty Kearns - \$1,713
2. Delma Zarco - \$1,574
3. Melissa Stilson - \$1,407
4. \$1.391
5. Michelle King - \$1,261

TOP RECRUITERS FOR NOVEMBER!!!

1. Misty Kearns - 5
2. Delma Zarco - 3
3. Lydia Manco, Hope Ryan, Maria Del Carmen Lorenzo, Shannon Miller - 1 each

TEAM TOTALS FOR NOVEMBER!!!

Team Sales: \$25,281

Team Recruits: 12

Team Qualified Recruits: 5

Active Team Members: 78

Team Members w/ Sales: 56

Percentage Active- 71.79%

WOW, WOW, WOW!

Way to go team - you definitely Kicked it up a Notch in November!
Awesome Job!!

NOV TEAM CHALLENGE WINNERS

- Tupperware Logo Cosmetic Bag- everyone who submits at least \$250 in sales for the month is entered to win this prize!

- **WINNER - SHARON LABRAKE!**

November - \$1,200 Challenge!

- Submit \$1,200 retail in the November Sales Month & receive a FREE Business Building Pack from Misty!

Plus you will earn the 5% Volume Bonus from Tupperware! (\$60+)

You will also earn the Tupperware Logo Umbrella & Fleece Vest from Tupperware that is part of their Slam Dunk Week Challenges!

~ For Each New Personal Recruit You Register from Dec 1-7 - receive an additional entry into the drawing for the 7 Up Parties Challenge! (must also have 7 Parties Up)

Now You Know the Facts of the Game for Next Week, let's talk Strategy!

How in the world can you get \$1000 in sales and book 7 parties in January by Friday, Dec 7???

Step 1 - BELIEVE THAT YOU CAN! Do you think that basketball players go into a game thinking they are going to lose? NO, they are in it to win it!

Have a vision of yourself achieving that goal. Write it down, share that goal with someone else - your upline, your director, your serendipity sister...

Step 2 - GET IN THE GAME & STOP THE PROCRASTINATION! As much as a basketball player would like to - they can't avoid the opposing team in a game. The opposing team is going to do all it can to keep the player from making a goal. Team Serendipity - meet your opposing team - Procrastination!

Let's get to the root of our opposition here - that procrastination. My good friend wikipedia.com defines procrastination as: "a type of [avoidance behavior](#) which is characterized by deferment of actions or tasks to a later time. Psychologists often cite procrastination as a mechanism for coping with the [anxiety](#) associated with starting or completing any task or decision."

OOOH, did that last part feel like you got hit in the face with a basketball? Sure has felt like that for me many times!

Why do we procrastinate? I can sum it up in one word - FEAR. Fear of failure, fear of losing, fear of letting ourselves down, fear of success, fear of what the crowd and teammates and the coach and the fans might think if we don't reach the goal, fear of actually reaching the goal and then what?...

It's a whole lot easier to sit on the side lines than it is to get in the game and face the opposition. You have to decide to get in the game and face the opposition and stop the procrastination from scoring!

Step 3 - GET OUT OF YOUR COMFORT ZONE! Basketball players have to move around the court, dash in and out to get the ball to the goal. They can't stand in the same spot the whole game and wait for the ball to come to them for their chance to shoot the ball.

The only way to get to where you want to go is to get out of your comfort zone! You can't wait for sales & parties to come to you - you have to go get them. The longer you wait, the less likely it is to happen. What do you have to lose by asking? Nothing. What do you have to gain? More \$, free prizes, fun, a sense of pride and accomplishment.... When you do get out of your comfort zone, that adrenaline rush and amazing sense of accomplishment and it will spur you on to the next quarter of the game!

Step 4 - Practice, Practice, Practice - We all know who [Michael Jordan](#) is - one of the greatest basketball players of all time. But did you know that the first time he tried out for his high school basketball game that he didn't make it? He spent the next year practicing and perfecting his game and tried out again the next year, made the team and well the rest is history!

What if he would have given up after he didn't make the team that first year? What if he wouldn't have went back and practiced, practiced, practiced? Wow, pretty big what if isn't it?

You have to keep working your business, you are going to get no's and negative feedback and you won't score every time you throw the ball. But the more shots you take, the more likely you are to win the game!

Step 5 - Take the Alley Oop! - Back to wikipedia.com: "An **alley oop** in [basketball](#) is an offensive play in which one player throws the ball up near the basket to a teammate (or, much more rarely, to himself) who jumps, catches the ball in mid air and immediately scores a

Business Building Pack includes:

- Custom Ink Stamp with YOUR Info for stamping your catalogs & sales fliers!
- 250 Business Cards with YOUR Info on them!
- 100 Recipe Postcards with YOUR Info on them!
- 25 Business Card Size Magnets with YOUR Info on them!
- Tupperware Pin Pack Button to wear anytime & anywhere!

Also Submit \$1200 for 12 consecutive months & earn a [FREE Digital Camera!](#)

\$1,200 Club Winners:

Delma Zarco (digi camera month 1)
Melissa Stilson (digi camera month 1)
Leigh Moore (digi camera month 1)
Michelle King (digi camera month 2)

RECRUITING CHALLENGE WINNERS:

Earn One Entry for each recruit & 5 entries for each qualified recruit!

Prize [\\$25 gift card](#) PLUS I will add \$1 for each team recruit we have & when we reach 20 team recruits, I will add another \$5!

Earn One Entry for each recruit & 5 entries for each qualified recruit!

Total Gift Card Amount - \$37! (\$25 plus \$12 - \$1 for each team recruit)

- WINNER - DELMA ZARCO!!

Whoever has the most qualified recruits this month will also win a [\\$25 Gift Card!](#)

WINNER - Tied - Sheila Sawicki & Lydia Manco each had 1 PQR! (I had 3 PQR's but I can't win my own prize!) You will each get a \$12.50 Gift Card!

This Week's Training Calls:

Weds, Dec 5
9:30pm est/ 8:30pm cst/ 7:30pm mst / 6:30pm pst

New Cons. Training Call 1 - Getting Started as a Tupperware Consultant - 4 Week Success Plan

Opportunity Call:

Thurs, Dec 6
9pm est/ 8pm cst/ 7pm mst / 6pm pst

Evening of Exploration - invite potential recruits to an Evening of Exploration to learn more about the Tupperware Opportunity! Free gifts for each guest who attends and fills out a short, no obligation survey. Additional prizes and offers as well!

basket, usually with a [slam dunk](#)"

Let's not forget basketball is a TEAM game! It takes a TEAM to win the game! There are some players who are strong on the offense, some on the defense, some on free throws. Working together as a team they bring all of those strengths together to win the game!

Work with our team, get to know our team, celebrate & encourage each other, learn from each other and others experiences! Attend every team training and read every resource and training info you can. Apply what you hear and see other successful players doing to your game.

Take the "alley oop" from our team and make your own SLAM DUNK next week!

Now I want to know - who's in it to WIN it next week?

Who is ready to get on the court, face the opposition, get out of your comfort zone and run a full court press to the goal next week?

Whether we win or not, it's all about how we play the game and working together as a team to reach the same goal!

I am in it to win it! Who's with me???

Let's go for the Slam Dunk!!!

Looking forward to celebrating your victory! :-D

Misty

New Consultant Bonus Kit & Qualification Offer

Welcome Offer -

New Consultants who join between Dec 1-28 can purchase a \$15 Bonus Kit which includes our Thatsa Mega Bowl, [Measuring Cups](#) & Lil Chopper!

New Qualified Consultant Reward -

New Consultants who join between Dec 1-28 and become qualified by submitting \$300 retail in their first 30 days will earn our Grate & Measure & Silicone Wonder Mat for FREE from Tupperware.

Recruiting Rewards for You!

For Consultants, Managers and Star Managers (including Directors in Qualification) December 1–14, 2007

The best holiday recipes start with the right ingredients. It's the same for your Tupperware business. The holiday season is in full swing—are you taking advantage of all it has to offer? More than ever people are turning to thoughtful gift-giving ideas that provide lasting value, which you have in abundance with Tupperware® products! And in these hectic times, quality time with family is the most precious gift of all. You have the solution with Tupperware. What is the perfect recipe for holiday business success? Mix a generous portion of recruiting, a cup of team building, a splash of earnings, a spoonful of products and a dash of holiday excitement—and you're well on your way! Your Tupperware business provides the ingredients to make it a perfect FIT for you. It's up to you to get the word out that it can do the same for anyone!

December is your final chance to recruit and train new Consultants before January Big Weeks. Don't miss one of the best times of the year to build your business.

To add to your holiday excitement, Consultants, Managers and Star Managers qualify to receive an OvenWorks™ 16-oz./ 500 mL Round Casserole Dish with the complementary OvenWorks™ 8 oz./ 250 mL Shallow Casserole Dish/Cover with seal FREE for each registered recruit! And, there's no limit to the number of awards you can earn—the more your recruit, the more you'll receive! Estimated value: \$60.

[CLICK HERE](#) for a sample invitation you can email or print yo send/give to your guests. Please let me know when you invite someone and they rsvp.

Be on the call and have at least one of your guests on the call as well & also receive a prize.

Order a Team Shirt or Tote!:

We still need a few more polo shirts ordered to get the discounted price, so I am leaving this round of ordering open through Nov.

We will most likely not order again until after the new year as we need to have a certain qty to get the best deal!

Polo's are \$29
Tshirts are \$7.50
Totes are \$7

View pics online- [CLICK HERE](#)

Please email me asap if you would like to order. Thanks!!

How to Attend our Team Rally Call & Cons. Training Calls:

Option 1- Call in:

1. Dial: (724) 444-7444
2. Enter: 52142 # (Talkcast ID)
3. Enter: 1 # or your PIN (if you have a Talkshoe acct.

Option 2- Join from your computer:

1. **Become a TalkShoe member** [CLICK HERE](#)
2. **Download and install the Talkshoe live client** [CLICK HERE](#)
3. **Connect to the Live Podcast** [CLICK HERE](#)
4. **Connect through the SHOE PHONE** and a screen that looks like a chat room will come up, then you will be connected.

If you are already a talkshoe member, connect to the podcast online directly from this link: [CLICK HERE](#) ite &

**VIS
VISIT the Team
Website!**

**Resources, Training, Tips, Recorded
Training Calls & More!**

www.serendipityteamsales.net

un- dreamit
pw - liveit

JOIN the Team Yahoo Group!

This is our email message forum where you can stay up to date, ask questions, receive support, motivation, help and interact with your team members! It's VERY HELPFUL for you to join!

The group is very active, so you may want to

select DAILY DIGEST for your email settings. This will send you 1-2 emails per day in a Digest format that has all the messages that have come through the group for the day. This makes it much easier to read and control your inbox.

If you are not already a member, you can join by [CLICKING HERE](#).

Quotes for this week:

"Everything's in the mind. That's where it all starts. Knowing what you want is the first step toward getting it."

-- [Mae West](#)

"Life is either a daring adventure or nothing." -- Helen Keller

"Decisiveness is a characteristic of high-performing men and women. Almost any decision is better than no decision at all." -- [Brian Tracy](#), Author

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